

MEDIA RELEASE

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FOR IMMEDIATE RELEASE

QuoteWerks Online Ordering Capabilities Expanded to Include Ingram Micro and Synnex

QuoteWerks extends support for IT channel resellers by adding second and third largest distributors of IT related products to its online ordering module.

ORLANDO, FL (Vocus/PRWEB) April 1, 2009 — Aspire Technologies, Inc., a leading provider of sales quoting software solutions for the global small and mid-markets, announced today the expansion of the QuoteWerks Online Ordering Module to include two more IT product distributors, Ingram Micro (USA and Canada) and Synnex (USA and Canada). The Online Ordering Module, which continues to support Tech Data, now enables users to place online orders with three of the largest IT related product distributors.

The Online Ordering module can place online orders with Ingram Micro (USA and Canada) and Synnex (USA and Canada) from within QuoteWerks (requires Real-time and Online Ordering modules). Users can order items from a single QuoteWerks order, or combine items from multiple QuoteWerks orders into a single Ingram Micro or Synnex order. This will save QuoteWerks users the time and hassle of calling their Ingram Micro or Synnex sales rep and reading each part number, quantity, and price to him/her. Another benefit is that the order date and distributor sales order number will automatically be stored with the QuoteWerks order for reference. When placing online orders electronically through QuoteWerks, there is an option that will let the sales rep place the order on hold. This will afford users an opportunity to review their orders with the distributor and negotiate pricing without the time consuming process of reading to the distributor rep all the part numbers, quantities, ship to location, etc. No more calling the distributor sales rep only to reach voice mail (understandable - sales reps can't be on the phone with more than one customer at a time) and then have to remember try again later in the day to place the order - or wait for a call back! This is truly the best of both worlds - automation with sales rep service!

Additionally, Online Ordering for Ingram Micro and Synnex both support government and educational pricing and the ability to drop or blind ship ordered products to the end user.

"Adding Ingram Micro and Synnex to the Online Ordering Module is a great example of QuoteWerks continuing to evolve as a product. We are constantly adding new features and upgrades to the software to help companies streamline their sales operations even further, enabling them to prosper from the QuoteWerks advantage", says Brian Laufer, Vice President of Operations for Aspire Technologies, Inc.

The QuoteWerks Online Ordering Module is an annual subscription site license that provides access to all three IT distributors (Tech Data, Ingram Micro and Synnex). The Online Ordering Module requires use of at least one Real Time Data Module license and users must have the Professional or Corporate edition of QuoteWerks. Ingram Micro and Synnex online ordering is only supported in build 45 and higher. Users must be current on their maintenance to download the latest build which can be downloaded from the QuoteWerks website at http://www.quotewerks.com/updates/UpdateAgent.asp.

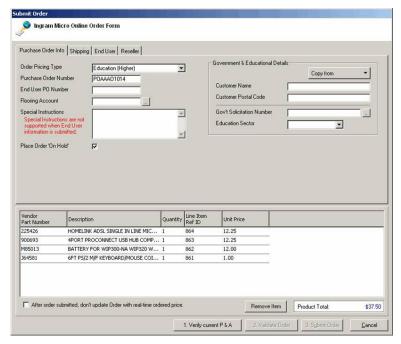


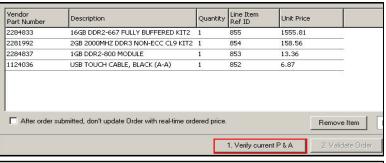
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Figure 1: Displays the Online Ordering Form for users placing Ingram Micro orders.





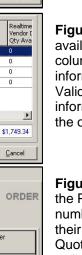
13.36

6.87

Line Item Ref ID

853

852



verify the pricing and availability of the products.

Figure 2: On this form the user can

Figure 3: Once the pricing and availability is confirmed additional columns will display the Real time information of the products. Validating the order ensures that all information is entered needed to place the order.

Figure 4: Once the order is placed the Purchase and Sales order numbers and order date will appear in their respective columns in the QuoteWerks Document Items tab as well as the updated unit pricing.

1555.81

13.36

6.87

Product Total:

escription

1GB DDR2-800 MODULE

JSB TOUCH CABLE, BLACK (A-A)

16GB DDR2-667 FULLY BUFFERED KIT2 1

tted, don't update Order with real-time ordered price.



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About Aspire Technologies and QuoteWerks®

Aspire Technologies, the creators of the award winning QuoteWerks® sales quoting software, is the leading provider of sales quoting software with its award winning QuoteWerks® application deployed to thousands of businesses and enterprises worldwide. QuoteWerks® integrates with all major and leading CRM packages including ACT!™, Goldmine®, Maximizer®, MS CRM, Outlook®, TeleMagic®, salesforce.com® and SalesLogix®, and IT distributors, D&H, Ingram Micro, SYNNEX, and Tech Data, enabling businesses in all industries to integrate QuoteWerks® seamlessly into their existing environments. Aspire Technologies is headquartered in Orlando, Florida and is a Microsoft Gold Certified Partner, Sage Software Gold Level Development Partner, and an HP DSP Partner. For more information please visit www.quotewerks.com.

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