

# **MEDIA RELEASE**

#### **Media Contact**

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# Aspire Technologies, Inc. announces compatibility for the new Sage ACT! 2011 Contact and Customer Management Solution and QuoteWerks

**September 1, 2010 – Orlando, FL** Aspire Technologies, Inc. today announced the compatibility of QuoteWerks for the new Sage ACT! 2011 contact and customer manager from Sage North America. QuoteWerks has been integrated with every release of Sage ACT! since version 4.0. In addition to integrating with the newest Sage ACT! versions, QuoteWerks remains backwards compatible with the previous versions of Sage ACT! for users who have not yet upgraded to the latest version and is the only Sage ACT! Gold Development Partner in the Quoting and Proposal space.

The extension of the partnership between QuoteWerks and Sage ACT! ensures that users will continue to benefit from the competitive advantages that the programs offer their customers. While creating fast and accurate sales quotes and proposals is QuoteWerks specialty, leveraged with Sage ACT!, users can easily track their entire sales process from introduction to quote to payment.

By utilizing the integration points between QuoteWerks and Sage ACT!, organizations of any size are able to benefit from the unique advantages the link offers such as the ability to:

- Populate the QuoteWerks document automatically with customer contact information
- Search Sage ACT! for additional contacts to add to the quote
- Create Notes/History attachment in Sage ACT!
- Create/Update Sage ACT! Sales Opportunities
- Writes line item details into Sage ACT! Opportunities
- Schedule follow-up calls
- And much more!

"Sage ACT! remains a favorite contact manager for numerous QuoteWerks customers. The integration between the programs has grown exponentially over the past few years and we continue to research ways to innovate and improve the features contained in the link. Our goal is to provide our users with the most reliable, stable and complete integration into Sage ACT! in the proposal and quoting space and we believe that we have delivered", says President of Aspire Technologies, Inc. John Lewe IV.

The integration into Sage ACT! 2011 is included with all editions of QuoteWerks (Standard, Professional, and Corporate) in QuoteWerks Version 4.5 Build 10. It can be downloaded from the QuoteWerks Update Agent Page: <a href="http://www.quotewerks.com/updates/UpdateAgent.asp">http://www.quotewerks.com/updates/UpdateAgent.asp</a>.



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Attend the "Leverage the full potential of your ACT! Investment with QuoteWerks" webinar on September 14<sup>th</sup>, 2010 to learn more about the QuoteWerks integration with ACT! 2011.

### **About Sage ACT!**

Sage ACT! is the #1 selling contact and customer manager designed for small businesses and sales teams, and is used by over 2.8 million individuals and 56,000 companies worldwide. Sage ACT! is easy to use, priced for the cost-conscious and personalizable so users can organize all the details of their business relationships in one place including recent emails, meeting notes, task reminders and social networking profiles. Sage ACT! integrates with existing business solutions including Microsoft Outlook, Word, Excel and Lotus Notes®. For more information call 866-903-0006 or visit <a href="https://community.act.com/facebook">www.act.com/facebook</a>, <a href="https://community.act.com/twitter">www.act.com/facebook</a>, <a href="https://community.act.com/twitter">www.act.com/facebook</a>, <a href="https://community.act.com/twitter">www.act.com/twitter</a> or <a href="https://community.act.com/twitter">http://community.act.com/twitter</a>.

## About Aspire Technologies and QuoteWerks®

Aspire Technologies, Inc., the creators of the award winning QuoteWerks® sales quoting software, is the leading provider of sales quoting software with its award winning QuoteWerks® application deployed to thousands of businesses and enterprises worldwide by over 58,000 users in 101 countries. QuoteWerks® integrates with leading CRM and accounting packages, along with IT distributors D&H®, Ingram Micro®, SYNNEX®, and Tech Data®, enabling businesses in all industries to integrate QuoteWerks® seamlessly into their existing environments. Aspire Technologies is headquartered in Orlando, Florida and is a Microsoft Gold Certified Partner. For more information please visit <a href="www.quotewerks.com/youtube">www.quotewerks.com/youtube</a>.

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