



MEDIA RELEASE

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QuoteWerks Launches QuoteValet Mobile

QuoteValet Mobile is a mobile quoting solution for tablets and laptops bringing the cloud to QuoteWerks users.

ORLANDO, FL (PRWEB) May 24, 2012 — Aspire Technologies, Inc., a leading provider of sales quoting and [proposal software](#) solutions for the global small and mid-markets, announces the official release of their newest product, QuoteValet Mobile. QuoteValet Mobile is a mobile quoting solution for tablets and laptops designed to meet the needs of sales reps that need the ability to create quotes while working with their client. From a sales professional's mobile device (iPad, Android Tablet, laptop, etc), they can create a quote for a customer onsite and email it to them while still at their location.

[QuoteValet Mobile](#) is an extension of the QuoteValet Subscription and is included at no additional cost to subscribers. Since the initial release in the first quarter of 2011, QuoteValet has quoted over \$505 Million in business.

"In designing QuoteValet Mobile, our goal was to make it device independent and require little to no setup for our users. Our existing customers need only to log into QuoteValet Mobile with their existing QuoteWerks logins and start quoting," said John C. Lewe IV, President and Lead Developer at Aspire Technologies, Inc. "An intuitive interface and workflow was essential in making the launch a success. QuoteValet Mobile is an extension of QuoteWerks enabling our 64,000 users access to mobile quoting."



The QuoteWerks Development Team streamlined the mobile quoting experience by making it template driven. QuoteValet Mobile users have access to all of the item pictures, product options, templates, and other customizations that they already use within QuoteWerks. Once the quote is created on Mobile, the [QuoteValet](#) solution takes over, allowing customers to choose options that are provided, electronically sign, and pay by credit card.

"We have been using QuoteValet Mobile at every event since ConnectWise IT Nation last November. We have seen our tradeshow sales increase significantly due in part to [QuoteValet] Mobile. The easy to use interface enables us to show the customer their pricing and suggested products and services while we are talking about their needs," said Brian Laufer, Vice President at Aspire Technologies, Inc. "They are then able to review the quote that we customized together right there on their smartphone or tablet, select different options, and then even pay with a credit card."

The QuoteValet subscription [starts at only \\$35 per month](#) for QuoteWerks users.

About Aspire Technologies and QuoteWerks®

Aspire Technologies, Inc., the developers of QuoteWerks, is one of the early pioneers of the Quoting Software space. QuoteWerks has received numerous awards and is the market leading sales quoting and proposal solution serving over 64,000 users in over 101 countries. QuoteWerks® integrates with leading CRM, PSA, and accounting packages, along with IT distributors D&H®, Ingram Micro®, SYNEX®, and Tech Data®, enabling businesses in all industries to integrate QuoteWerks® seamlessly into their existing environments. Aspire Technologies is headquartered in Orlando, Florida and is a Microsoft Certified Partner and CompTIA member. For more information, please visit www.quotewerks.com.

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